

Minutes of Unit 249's Board of Director's Meeting

Via Zoom
Saturday, June 4, 2022
2:00 PM

Present: Jennifer Verdam-Woodward, Hazel Hewitt, Tom Ramsay, Jed Drew, Ted Boyd, Louise Caicco, Brian Clark, Lee Gallacher, Tom Jolliffe

Regrets: Raj Seth, Gary Robertson

Meeting: A quorum being present, the meeting chaired by Tom Ramsay was called to order at 2:00 PM

Approval of the Previous Minutes:

Moved by Lee Gallacher and seconded by Brian Clark that the minutes of the last Board Meeting held January 25, 2022 be approved as circulated – **CARRIED**

Approval of the Agenda

Moved by Ted Boyd and seconded by Tom Jolliffe that the agenda be approved – **CARRIED**

Committee Reports

Treasurer's Report

2022 Financial Results to Date

There have been few changes since my last report.
We have a net income of \$1,020.10 for the first five months.

We currently have total assets of \$44, 582.57, consisting of:

\$ 35,582.72	Cash in the bank
\$ 2,828.72	Tournament advances (Regional and Tillsonburg)
\$ 2,053.68	Prepaid Expenses
\$ 4,117.45	Undepreciated value of Bridgmates

We have Accounts Payable of \$56.49 and still have an HST credit of \$364.07.

We remain in a strong financial position with great liquidity.

Financials are attached as Appendix A

We discussed the results of the Royal STaC and the District's request to be reimbursed (see letter attached as Appendix B). Jed will send a cheque.

Moved by Ted Boyd that the financial reports for YTD 2022 be accepted, seconded by Lee Gallacher – **CARRIED**

Secretary's Report

No correspondence that falls into the purview of the Board

Tournament Chair's Report

The tournaments at Tillsonburg (August 6,7, 2022) and St Thomas (September 10,11, 2022 will run as normal from the past.

No other tournaments are planned for 2022, and the Stratford Sectional will probably not run for the foreseeable future. Tom Jolliffe will ask the London Board if there is any interest in running a fall tournament there, in addition to the January tournament.

The Regional scheduled for July 4-9, 2023 is sanctioned and booked for Bingemans. A committee is being prepped.

Next year, all sectionals will run.

There was a discussion on Entry Express, which will be rolled out into the United States at the moment and later into Canada when they can operate in Canadian funds. This should make it much easier to purchase entries and for tournaments to plan as they will have visibility into who is coming.

Additionally, there was a discussion on Squares as a point of sale system to be used at least for tournaments. Ted will investigate to see how much it costs, how it works, and will make a recommendation as to whether or not the Unit should purchase one. Jed feels that we should let the ACBL do the research and piggyback on their systems. Ted will come back at the next meeting and continue the discussion.

We spoke about tables for the Regional. Tillsonburg DBC has around 50 tables that they could rent the Unit. Unit 249 also has 25 tables stored at the Knights of Columbus in Goderich. That will only leave around 25 to rent and Ted should be able to locate that many. Logistics to get the tables to Kitchener need to be worked out.

Education

Hazel discussed the students using the free game chits given for taking bridge courses in Bridge Labs.

Hazel moves that we revise our policy to state that the free game chits given for taking bridge courses can be used at sanctioned games or Bridge Labs, seconded by Jed Drew - **CARRIED**

Membership Report

The membership numbers are down around 3% which is less than the ACBL's overall reduction so probably as good as can be expected considering the current state of the world, and is the second best in the District.

Supplies

Ted has the Bridgemates formerly rented to the Cambridge DBC. He will take them to the tournament in Tillsonburg, and Jed will get them to London.

Webmaster

No report

Unfinished Business:

None

New Business:

Return to face-to-face bridge and Jonathan Steinburg's letter

The letter was received by the Board (attached as Appendix C). Ted Boyd and Jennifer Verdam-Woodward feel that the ACBL is missing huge opportunities for marketing to younger people with virtual games, and that we should be considering running both types of games. For example, we could let the evening games be online and the day time games be face to face.

Tournaments and players who show signs of illness

It was agreed that we need to be doing active screening on the way in, and include on the flyer that anyone with symptoms should not attend and will be asked to leave. We will talk to the tournament directors and make it clear that we will support these decisions.

Tournament Profits

The Board spoke about tournament entry fees and the normal expectations that the tournaments break even. Current attendance rates at tournaments are approximately 46-50% of normal. Therefore, at least for the next year or two the need to budget to break even will not be required. The Tillsonburg sectional will be charging \$12.50 an entry. We will discuss the Regional fees at the next meeting.

Next Meeting

The next meeting will be August 20th at 10:00 am on Zoom

The AGM will be held September 11th at 10:00 am at the St Thomas Sectional at the St Thomas Senior Centre, 225 Chestnut St, St Thomas, ON N5R 2B5.

Adjournment: Moved by Lee Gallacher that the meeting be adjourned - **CARRIED.**

**CLUB MANAGERS and DIRECTORS,
PLEASE, POST and ANNOUNCE THIS
ASAP TO THE PLAYERS IN YOUR AREA.**

Appendix A

11:06 AM
06/01/22
Accrual Basis

SWOBA Unit 249
Balance Sheet
As of May 31, 2022

	<u>May 31, 22</u>
ASSETS	
Current Assets	
Chequing/Savings	
Chequing Account - TD	35,582.72
Total Chequing/Savings	<u>35,582.72</u>
Other Current Assets	
Advances - Tournaments	2,828.72
Prepaid Expenses	2,053.68
Total Other Current Assets	<u>4,882.40</u>
Total Current Assets	40,465.12
Fixed Assets	
Bridgemates	
Depreciation	-11,092.10
Bridgemates - Other	15,209.55
Total Bridgemates	<u>4,117.45</u>
Total Fixed Assets	<u>4,117.45</u>
TOTAL ASSETS	<u><u>44,582.57</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	56.49
Total Accounts Payable	56.49
Other Current Liabilities	
GST/HST Payable	-364.07
Total Other Current Liabilities	<u>-364.07</u>
Total Current Liabilities	<u>-307.58</u>
Total Liabilities	-307.58
Equity	
Unrestricted Net Assets	43,870.05
Net Income	1,020.10
Total Equity	<u>44,890.15</u>
TOTAL LIABILITIES & EQUITY	<u><u>44,582.57</u></u>

11:05 AM
06/01/22
Accrual Basis

SWOBA Unit 249
Profit & Loss
January through May 2022

	<u>Jan - May 22</u>
Ordinary Income/Expense	
Income	
Membership Dues	3,352.50
Total Income	<u>3,352.50</u>
Gross Profit	3,352.50
Expense	
Awards and Presentations	134.44
Education	
Course Fees, Dues & Licenses	156.83
Total Education	156.83
Honoraria - General	1,200.00
Kibitzer	510.15
Office Supplies	
Postage and Courier	80.99
Office Supplies - Other	49.99
Total Office Supplies	<u>130.98</u>
Travel and Meeting Costs	
Web Meetings	200.00
Total Travel and Meeting Costs	<u>200.00</u>
Total Expense	<u>2,332.40</u>
Net Ordinary Income	<u>1,020.10</u>
Net Income	<u><u>1,020.10</u></u>

Appendix B

Andy Risman CPA
714-1121 Steeles Avenue West
Toronto, Ontario
M2R 3W7
647-286-1576

May 28, 2022

Attention: All Unit Presidents of District 2

Re: Royal STAC game

Final figures for the Royal STAC game came in. We had 423.50 tables at F2F games – and alongside the clubs that didn't participate our F2F table count went up 23.4% (Per Greg Cole)

Pricing was set just to break even to support players and clubs. This generated a SMALL loss for the week.

Total Table Fees	\$2,544.00	
Less: ACBL sanction Fee	(2,687.45)	(this included \$92.00 US photocopying fee)
Nancy Strachan's fees for running the event	(400.00)	
Net Loss	543.45	

In prior years we paid Bev Ross \$800.00 and Unit 166 \$300 to assist in administering the STAC games

Per Unit Allocation of the loss

Unit	# Tables	% share of tables	Share of Loss
166	60.50	14.29	77.64
181	24.5	5.79	31.44
198	27.50	6.46	35.29
212	4.00	.94	5.13
228	16.00	3.78	20.53
238	15.50	3.66	19.89
246	83.50	19.72	107.15
249	155.00	36.60	198.90
255	37	8.74	47.48
	423.50		543.45

I am suggesting unit forward their small share to Unit 166 which has collected all the STAC fees

and paid the sanction and Nancy Strachan.

The other option is to have District 2 pick up the entire 543.45 but that is unprecedented.

There will another Royal STAC game this fall. Please let me know when is best to hold this.

Nancy has agreed to run the event again.

Please feel free to contact me if you have any questions, concerns or comments.

Andy Risman

President – Unit 166

Appendix C

Audience: Club managers and VACB managers

Subject: Club Manager Update for May 27

Preheader: Information for face-to-face and virtual clubs

Dear Club Managers,

We hope that you are enjoying your Spring! Lately, our team has been hard at work developing several new initiatives, including ways to boost the return to face-to-face bridge. Below are the details, along with some reminders about topics previously discussed.

Face-to-Face Clubs

NAP Qualifying Games

NAP qualifying games begin June 1 and run through August 31. Clubs may hold two NAP qualifiers for each sanctioned session in June, July and August. These games will award approximately triple regular club points, half-red and half-black, and will carry an extra \$4/table sanction fee.

Please remember that any player from any district is welcome to play in your NAP qualifying games, and if they earn a "Q" at your game, they are deemed to have qualified for their own district's NAP final competition.

Here are a few helpful documents for your NAP games:

- [Instructions for setting up NAP games](#) (page 1 for in-person clubs)
- [NAP Conditions of Contest](#)
- [Masterpoint® Awards Chart for all Championship Pair Events](#) (this includes NAP club-level face-to-face qualifying games)

The Longest Day

Don't forget that The Longest Day will soon be here. Face-to-face clubs can participate by choosing one day during the week of June 19-26 to hold special Alzheimer's games. Funds raised in these games will support the Alzheimer's Association's research and care efforts.

There is still time for you to register a fundraising team. [Visit this link to get started](#) and use code "ACBL" for complimentary registration.

"Back to the Club" Games

Four calendar weeks in 2022 have been designated as a special time when all face-to-face club games can be run as Upgraded Club Championships. You may want to take this opportunity to promote these times as "Back to the Club" weeks. Here are the

dates: June 27-July 10 and November 7-20. These games are in addition to any prior "free" Upgraded Championship games you have already been given.

Royal STaCs

Due to the success of the Royal STaCs, an additional Royal STaC week has been approved and can be held between September and December 2022. These weeks will be held by the district, so please check with your district for details so you can add this special event to your planning.

Special Events

As a reminder, you can run special events at your club during the year in accordance with [this chart](#). Take advantage of these opportunities to offer upgraded masterpoint awards and to support your units and districts at the same time!

Final Note

Last, but not least, we all want our players to know how much we miss them, how much we appreciate them and how much we NEED them right now. We encourage you to promote the return to in-person play in your communications. Here is an example of wording you can use: *"We're excited to say face-to-face games are back at our club! We enjoy hosting our virtual games and will continue to offer them for our players who aren't ready for in-person activities. However, if you're comfortable playing in person, we'd love to have you at our face-to-face games again. It helps our club so much more when you're here, and we've missed seeing your smiles when you get that top board!"*

Virtual Clubs

Virtual Club Visitor Policy

The Virtual Club Visitor Policy has been **updated here**. The only change is that ACBL will no longer be enforcing the policy for VACB clubs running fewer than 50 tables per week. This was introduced to allow small clubs to grow their online games, and it will go into effect on June 1, 2022.

VACB Club Awards

In order to support the return of face-to-face club play, there will be a reduction in the maximum VACB club awards from 4.0 to 2.5. This change will be effective July 1, 2022.

NAP Qualifying Games

NAP qualifying games begin June 1 and run through August 31. Clubs may hold two NAP qualifiers for each "regularly held virtual club session" in each month of June, July and August. These games will award double regular club points, half-red and half-black, and will carry an extra \$4/table sanction fee.

Please remember that any player from any district is welcome to play in your NAP qualifying games, and if they earn a "Q" at your game, they are deemed to have qualified for their own district's NAP final competition.

These players, if not on your Include List, will still count as visitors to your club if you allow them to play.

Here are a couple of helpful documents for your NAP games:

- [Instructions for setting up NAP games](#) (page 2 for Virtual Clubs)
- [NAP Conditions of Contest](#)

The Longest Day

June 18-19 will be The Longest Day weekend in all Virtual Clubs. Points will be double regular club games, all black, and will carry an extra \$4/table sanction fee, which will be donated to the Alzheimer's Association. *Remember that no +nap+ hacks will be recognized during this weekend, so please don't try to run NAP qualifying games on these days.*

There is still time for you to register a fundraising team. [Visit this link to get started](#) and use code "ACBL" for complimentary registration.

Final Note

Other than the events that are outlined above, there are currently no additional Virtual Club special events scheduled for the remainder of 2022. We will keep you updated regarding any changes.

**

Our next Club Manager meeting will be Monday, June 13, at 7pm Eastern. Please save the date and look for the invitation in your email.

Have a wonderful weekend!